

CASE STUDY

CAREY GROUP

Energy under management yields 23% cost reduction



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The Company:

The Carey Group is a leading family-owned construction business operating in the UK. The combined group of companies provide specialist construction services - civil engineering and dry lining together with resource recovery services across multiple industry sectors.



The Background:

The Carey Group engaged Alfa Energy in July 2019 to support their energy procurement and management programme. Alfa Energy onboarded the groups estate in three phases - the first phase included their offices and factories, the second phase included their rental properties and the third phase captured all temporary building supplies.



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The Challenge:

From an energy management perspective, visibility of the groups energy portfolio and its associated cost were limited and fragmented. Typically, the business had multiple energy suppliers with varying contract end dates. Some facilities had meters that were operating on out of contract rates resulting in higher than expected costs. It was recognised that in order to drive group efficiencies, the businesses energy programme should be commercially co-ordinated with third party support.

The Solution:

Alfa Energy were appointed to help streamline, coordinate and manage the businesses energy spend. As part of the onboarding process Alfa implemented an energy estate management programme which ultimately gave the granular detail that the company's management sought. Equally, it provided Alfa Energy with the level of estate detail which allowed targeted supply contract renewal work to begin. These initial steps immediately drove cost out of the business by placing non-contracted meters onto a formal supply contract. As part of the scope of deliverables Alfa Energy are also performing invoice validation services where all component parts of an energy suppliers invoiced costs are analysed and reviewed. If errors are found, then the supplier is challenged, errors are corrected and ultimately refunded.

The Result:



The financial benefit of Alfa Energy working across the Carey Group estate was immediately apparent. Over a short period of time the portfolio was consolidated which went onto yield a 23% cost reduction for Phase 1 alone.

Commentating on the process Vincent Townsend, Head of Procurement at the Carey Group said “ that whilst the business had grown over the years, our energy portfolio was at a point where it required bespoke management and coordination. Alfa Energy provided that support and today we are supremely confident that we have energy costs under a stringent management process with a robust procurement strategy commensurate with the businesses corporate aims and objectives. That strategy, with a structured portfolio management programme that Alfa Energy have implemented, is evidence again that our energy estate is now under long term cost controlled management”.